



## Grand Traverse Pavilions FOUNDATION

1000 Pavilions Circle  
Traverse City, MI 49684

# HAYDEN GIFT PROVIDES 36-FOOT GAZEBO FOR GRAND LAWN

When the 2013 Concert on the Lawn series began July 11, the musicians performed in the new gazebo provided by a generous \$60,000 donation from Agnes Hayden of Traverse City.

Agnes is a Trustee of the Grand Traverse Pavilions Foundation. She and her late husband, Donald, (also a Trustee of The Foundation), have been long-time friends and philanthropists not only of Grand Traverse Pavilions, but the Traverse City community, as well.

"The Hayden Family Gazebo is a long-awaited addition to the Grand Lawn," said Patti DeAgostino, Director of Marketing & Community Relations. "It will provide entertainment and social opportunities for generations. We are grateful for this gift."

The Gazebo is located on the Grand Lawn of Grand Traverse Pavilions, part of the historic Grand Traverse Commons in the heart of Traverse City.



All of the performers will find a comfortable performance venue in the gazebo.

Audience members will have easy access and no visual impediments to their concert enjoyment.

The Victorian-style structure is lit up with a grant provided by Traverse City Light & Power. The lights offer a safe haven, especially in the dark hours of winter when many people walk their dogs and cross country ski on the grounds.

The addition of the Hayden Family Gazebo is among a number of enhancements to the Grand Lawn. There will be more handicap-accessible picnic tables and benches. There are new pathways constructed to provide individuals in wheelchairs and walkers easier access and closer proximity to the concerts.

Individuals who wish to contribute amenities to the Grand Lawn may contact the Development Office or call 932-3019. Naming opportunities are also available.

# Legacy

Investing Today to Impact Tomorrow

Summer 2013

## Schmuckal Family Foundation Grant Supports Care For Low-Income Residents at The Cottages



The Art & Mary Schmuckal Family Foundation recently awarded \$20,000 to provide low-income adults with personal care services and rental assistance at The Cottages on campus.

There are approximately 80 residents at The Cottages, 30% of whom are low-income adults. These seniors need assisted living and financial assistance to support their personal care.

The generous grant will help cover the expenses of a range of personal care services, ranging from assistance getting up each morning, the application of creams, help getting into bed each night, and support with briefs as needed.

In addition, personal care assists individuals, who need to get to and from the dining rooms, provides for oral care for teeth and dentures, additional showers, tub baths, bus transporta-

tion, and one-on-one care with a certified nurse aide or universal worker.

Personal care enables older adults to age in place. Without these services, many seniors would need to move into the nursing home at twice the cost.

Since our opening in 1959, Grand Traverse Pavilions (then called Grand Traverse Medical Care Facility) has been a beacon in our community for seniors, who have health care and residential needs. In 2012, The Pavilions provided more than \$4.5 million in uncompensated charity care for residents.

The mission of Grand Traverse Pavilions is to care for the most vulnerable older adults in our community and provide programs and services that respond to their needs.

## Summer Raffle Awards One Winner \$1,000 In Cash; Benefits Grand Traverse Pavilions Foundation

Grand Traverse Pavilions Foundation is facilitating a raffle (R21429) that awards one winner \$1,000 in cash. The raffle is sponsored by Fifth Third Bank and proceeds benefit senior programs and services at The Pavilions.

Tickets for the raffle are \$5 each or five for \$20, according to Patti DeAgostino, director of marketing and community relations. The tickets are available at all summer Concerts On The Lawn and at the main desk within The Pavilions.

The raffle will extend through Saturday, Oct. 5. At that time, a winner will be selected at 9 p.m. at the annual Generations Gala at the Hagerty Center. The winner need not be present to win.

Previous raffles held by The Foundation have awarded iPADS and a large-screen television to past winners. Coincidentally, all of the winners have been present at the Gala the night of the drawing.

Established in 1997, the Grand Traverse Pavilions Foundation is the fund raising arm of Grand Traverse Pavilions. The Foundation hosts fund raising events, under the direction of DeAgostino, including Jazz D'Vine, Strawberry Social, Concert On The Lawn, and Generations Gala.

For more information on the raffle, contact DeAgostino at (231) 932-3027 or email [pdeagostino@gt pavilions.org](mailto:pdeagostino@gt pavilions.org).



**Grand Traverse Pavilions**  
FOUNDATION



## Continuum Offers Care Options To Generations

As the largest county-owned nursing facility in Michigan, Grand Traverse Pavilions offers a broad range of programs and services to our multi-aged community.

The Pavilions provides a home to some 330 adults who range in age from 43 to over 100. There are dementia services, assisted living, long-term skilled nursing, independent living, rehabilitation, out-patient therapy services, health and fitness classes.

There are several hundred volunteers who give of their time and talent in service of the residents.

In 1998, Grand Traverse Pavilions became the new home and new name for its flagship Grand Traverse Medical Care.

Today, the primary components of The Pavilions are:  
Grand Traverse Medical Care  
Intergenerational Community Center  
The Cottages:  
Independent and Assisted Living  
Grand Traverse Pavilions Foundation  
The Wellness Center.

The Pavilions is the recipient of numerous local, state, and national awards. Recently, the American College of Health Care Administrators recognized this senior community as one of the top performing organizations in the country.



### *What is gift planning?*

Gift planning is a kind of philanthropy where an individual, couple, or family would like to make a significant gift to the mission and programs of The Pavilions while reviewing their total philanthropy and creatively using their assets.

### **Gift planning involves:**

- determining your goals of your significant gift,
- who you would like to honor or memorialize,
- and the type of asset or giving tool you would like to use for such a gift.

### **Questions that are answered during gift planning process could include:**

- What do you want to accomplish with your philanthropy?
- What personal values do you want to represent in your gift?
- How do you want to impact your faith community?
- Besides The Pavilions, what are your favorite charities? What organizations do you give on an annual basis?
- What assets could be used to make a significant gift?
- Do you need to receive an income from your gift?
- Do you want to give to a favorite project or program or give an unrestricted gift?
- Have you considered your future needs?
- Do you have a special needs child or grandchild that need your help?
- What kind of bequest do you want to leave your children or do you want them to create their own assets like you did?
- Do you want to have your gift have immediate impact or have it placed in an endowment to keep on giving forever?
- Have you consulted with your financial or legal professionals?
- Have you considered the tax aspects of your gift?

Gift planning leverages your values, assets, and need to give in a planned approach to accomplish what you want to do. The Grand Traverse Pavilions Foundation staff can provide you with the expertise to make this happen. Contact them today.

### *What can I give?*

Here are some samples of giving over the past couple of years to The Pavilions and our Foundation:

- Over 200 volunteers came to The Pavilions and gave their time to serving the residents here.
- Barb Gooden gave a memorial gift in memory of her parents by giving appreciated stock and some mutual fund shares.
- A Grand Traverse Pavilions staff member named the Foundation as a contingent beneficiary in their life insurance policy.
- Gloria Jean Beckstrom, a professional

## Here Are Th



landscape photographer and artist, contributed about 100 2013 calendars she created as a gift to the residents.

- Clara McManus gathered some friends some years ago and through extraordinary giving created an endowment at the Grand Traverse Regional Community Foundation that will help people forever who are in need.
- The Meyers Family and many others gave gifts in memory of Donald Olson.
- The Art & Mary Schmuckal Family Foundation, Tim Nelson, Nancy Johnson, Les & Ann Biederman Foundation, and Ron Williamson and many others made designated gifts toward the purchase of the MV-1 bus.
- A benefactor included The Pavilions Foundation (EIN 38-3359796) by giving 20 percent of their assets in their estate plan.
- A donor gave some real estate to The Pavilions.
- A trust gave a five-figure gift to The Pavilions Foundation.
- A friend contributed large print books of current fiction.

The types of giving to The Pavilions Foundation is only limited by the imagination of the individual giver.

### *Can I make a memorial gift?*

Yes, you can make any gift to memorialize a loved one who has passed or give it in honor of someone who is outstanding in your life. Gifts of \$100 or more made in this fashion will be placed on our memorial display in our lobby. Envelopes for memorial or funeral services are available by calling the Foundation Office at 231.932.3019.



# Thoughts On Gift Planning



## *What are different ways of giving?*

- Outright gifts

- Credit Card  
The Foundation accepts Discovery, VISA, and Master Card credit cards.

- Cash

- Check  
Please make check payable to :

Grand Traverse Pavilions Foundation  
1000 Pavilions Circle  
Traverse City, MI 49684

- Gifts in Kind

Many material items or services can be donated and are appreciated. Acceptability of items is determined by quality of item, usability to promote care of our residents or the mission of The Pavilions, or the ability to sell the item for cash. This kind of giving could also include personal property like vehicles, boats, art, jewelry, precious metals, or antiques. Call The Foundation office at 231.932.3019 while you are considering making this kind of gift.

- Appreciated stock, mutual funds, or other securities. Please call The Foundation and ask for a copy of the stock transfer form.
- Real Estate  
Gifts of real estate, property, homes, time-shares, mineral, gas and oil rights are some ways of giving. A life estate provides a means

to give your home as a major gift and allowing you to live and use the property for your entire life.

## *Planned Giving Tools*

- **Beneficiary Designations**

These kinds of designations are one of the easiest ways to a planned gift without costing you right now. Bequests, insurance, certificates of deposit, bank accounts, retirement accounts, stock, mutual funds, securities, and deeds are just some of the ways that add the Grand Traverse Pavilions Foundation as a beneficiary.

- Sample bequest language in your will or trust: I give and devise to the Grand Traverse Pavilions Foundation, EIN #38-3359796, a charity supporting the Grand Traverse Pavilions, currently located in Traverse City, Michigan, (fixed amount or percentage of estate) for its (current work and mission or to be placed in an endowment).

## *Life Income Gifts*

There are some legal ways of giving gifts, receiving a life income for you and your spouse, and the remainder stays with The Foundation as you wish to give. One way is a tool called a charitable gift annuity.

A charitable gift annuity is a contract between a donor and a charity where:

- charitable gift annuities provide life-long income
- an initial gift is given
- the gift is placed in a fund to be conservatively invested
- an annuity is paid out to the one or two lives at an agreed upon rate

- some of the gift is immediately tax deductible
  - for life expectancy, a portion of the payment to the annuitant comes to them income tax free
  - when the annuitant has passed, then the remainder goes to the charity in a way the honors the donor's wishes for the gift
- Endowment giving lasts forever.

This kind of gift may be deferred to give income at a future date and in this way used as a supplement to a retirement income.

Grand Traverse Pavilions uses the established rates of the American Council on Gift Annuities, like any other credible charity. Rates vary with age.

This annuity is one of many ways of creating a life income with giving. Call the Grand Traverse Pavilions Foundation for other trusts.

## *Endowment Giving*

Regardless what tool or means you give a significant gift, the Grand Traverse Pavilions Foundation has established endowment funds to make your giving last forever. Your gift can be designated to a particular endowment which is invested and produces income that is given to help our residents and programs at The Pavilions. This happens each year.

**Some of our current endowments include: Grand Traverse Pavilions Benevolence Endowment Fund:** This endowment will provide perpetual funds to sustain the viability of our programs and services. Benevolent care and services benefit from this fund's support. Sliding scale financial assistance may be offered to Cottage residents based on income eligibility.

**Clara McManus & Friends Fund:** Offering ongoing support for the programs and services of Grand Traverse Pavilions, this general fund is made possible through the generous benevolence of Traverse City Philanthropist Clara McManus & Friends. A contribution of \$50,000 or more is required. This endowment is housed at the your Grand Traverse Regional Community Foundation. Call Phil Ellis at 231.935.4066 for more information.

**The Grand Traverse Pavilions Senior Housing Endowment:** supports the operations of the Pavilions Senior Residences, helping to offset sliding scale fees for low income residents. This endowment is housed at the Grand Traverse Regional Community Foundation. Call Phil Ellis at 231.935.4066 for more information.

For information, contact:  
Dave Eitland  
(231) 932-3019  
deitland@gt pavilions.org.





## Dave Eitland At Development Helm

Dave Eitland of Traverse City is Development Director for Grand Traverse Pavilions Foundation. His responsibilities include major gift solicitation, memorials and tributes, grants, and gift planning.

Prior to his employment with The Foundation, Dave worked in fund raising at the YMCA for four years in Traverse City.

He is a native of Paradise, Calif., and also worked in development at Lake Superior State University in Sault Ste. Marie. In addition, he has held positions in fund raising in Oregon, Arizona, Illinois, and New York.

Dave's wife, Kathryn King, is Associate Rector at Grace Episcopal Church in Traverse City. The couple has one daughter, Leah Eitland of Phoenix, Ariz.. To contact Dave, call him at (231) 932-3019 or email [deitland@gt pavilions.org](mailto:deitland@gt pavilions.org).

## 2013 Board of Directors

### Officers:

Evelyn Richardson, Cedar, President  
Dennis Prout, Traverse City, Vice President  
Kory Hansen, Traverse City, Secretary  
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Marshall Persky, Traverse City  
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### Staff:

Patti DeAgostino  
Director, Marketing & Community Relations  
Dave Eitland  
Director, Development and Planned Giving

Legacy Newsletter is a publication of Grand Traverse Pavilions Foundation. If you no longer wish to receive this mailing, please contact the Development Department at (231) 932-3019 or email [deitland@gt pavilions.org](mailto:deitland@gt pavilions.org).

If you have a change in your name, address, or phone number, please forward this information, as well. Acknowledge if you do not wish to be recognized as a donor. Your e-mail contact would be appreciated.



Grand Traverse Pavilions  
FOUNDATION

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1000 Pavilions Circle, Traverse City, MI 49684  
231.932.3019

# ROTARY GOOD WORKS GRANTS \$2,000 TO GRAND TRAVERSE PAVILIONS FOUNDATION

## Supports Zero-Gravity Mobile Arm Support

Rotary Good Works Committee has gifted a \$2,000 grant to Grand Traverse Pavilions Foundation to support the purchase of a zero-gravity mobile arm support for rehabilitation patients.

The mobile arm support, identified as SaeboMas, is a revolutionary new rehab product manufactured by Saebo, Inc., for patients, therapists, and health care facilities.

Saebo, Inc., is headquartered in Charlotte, N.C., and is a global provider of innovative rehabilitation products for stroke survivors and other neurologically impaired individuals.

SaeboMAS will enable more patients to achieve better outcomes in their stroke rehab and other therapies, according to Gretchen Fraser, Director of The Wellness Center and Rehabilitation at Grand Traverse Pavilions.

Fraser explained that SaeboMAS was developed jointly by Saebo, Inc., and its exclusive distributor in the Benelux countries, Hankamp Rehab, BV,

a leading distributor of rehabilitation products in Belgium, Holland, and Luxembourg.

"Rehab patients simply do not have adequate upper extremity strength necessary to effectively incorporate the arm in functional tasks," Fraser said. "The SaeboMAS will enable these patients to begin task-specific training that will increase range of motion, improve strength, and ultimately enhance functional independence."

Fraser is grateful to the Rotary Good Works Committee for the grant for SaeboMAS. "We very much appreciate this support. We know that it will be a tremendous resource for our patients."

Since 1942, proceeds from the Traverse City Rotary Show have funded the Good Works Fund, which supports projects that address unmet needs in this area.

As a benefactor of Grand Traverse Pavilions Foundation, Good Works assists initiatives that enhance the quality of life at The Pavilions, the largest senior nursing facility in Michigan.



# Independent Living Now An Option At Grand Traverse Pavilions



The continuum of care at Grand Traverse Pavilions is now complete with the addition of independent living apartments at Hawthorn Cottage on campus.

Known as the Hawthorn Lofts, the apartments are located on the third floor, or top level, of historic Hawthorn Cottage. The apartments feature full kitchens with top-of-the-line appliances, breathtaking views, spacious living and dining areas, stacked washer and dryers in each of the units, and a master bedroom and bathroom.

According to Kory Hansen, administrator and chief executive officer, Hawthorn Lofts respond to an increasing aging population and a demand for senior housing options.

"The key difference between independent living is simply the level of assistance offered for daily living activities," he explained. "Hawthorn Lofts will be friendlier to adults age 55 plus, who desire a unique environment for a carefree and active lifestyle.

The Hawthorn Lofts are accessible by a dedicated elevator. Residents have a keyed entry to their private residence as well as the use of comfortable and well-appointed common areas, including a library, dining room, mail center, bistro, music room and two covered porches. Pets are welcome up to 35 pounds.

Rental rates at Hawthorn Lofts range between \$2,000 and \$2,500 depending on the size of the apartment. Utilities are included, except for personal phone service. At this time, all of the apartments are leased.

Hansen pointed out that one of the most important features of the Hawthorn Lofts is the residency benefit of priority access to The Pavilions broad range of intergenerational programs and services."

Besides independent living, residents of Hawthorn Lofts may take advantage of adult day and overnight respite services, assisted living, long-term skilled nursing care, dementia services, outpatient therapy, and short-term rehabilitation.

Hawthorn Lofts are also close to Munson Medical Center, one of the top 100 hospitals in the country, the multi-faceted Village at Grand Traverse Commons, and thriving downtown Traverse City.

"No other senior community in Grand Traverse County can provide this broad range of multi-aged housing options," Hansen said. "We take considerable pride in the fact that we are the gold standard in senior living."

Originally constructed in 1904, Hawthorn Cottage is one of the larger Victorian house-like cottages built at the Traverse City State Hospital (formerly the Northern Michigan Asylum). Designed by architect C.S. Prall, it was built of butter cream colored brick from the Markham Brickworks in nearby Greilickville.

The basic layout of Hawthorn Cottage is a rectangular north wing, a rectangular south wing, and a narrower section connecting them, with a round tower in the middle of the east side of the connecting section.

Hawthorn Cottage is made distinct from the other "tower" cottages by the porthole-like windows found in the Hawthorn Lofts tower and by the porch that surrounds the main floor of the tower.

An integral component of Grand Traverse Pavilions, Hawthorn Lofts are intended to be the fulcrum for the growth of independent living apartments at The Pavilions. Interest is expected to be extremely high and a waiting list will be created for future development on campus.

Grand Traverse Pavilions is locally-owned by Grand Traverse County and locally-operated by the Grand Traverse County Department of Human Services Board.

The senior living community is the largest county-owned nursing facility in Michigan and among the top five employers in Traverse City with 420 staff.

Recently, Grand Traverse Pavilions was named one of the top performing organizations in the country by the American College of Health Care Administrators.

"Every aspect of our senior community from our incredible team of professionals to our programs and services continues to raise the bar," Hansen said. "Hawthorn Lofts will be no exception."



# Our Reason For Being

## Johnson Family: Staff Helpful, Kind & Loving



**Kory Hansen**  
Administrator/CEO

We receive several letters, notes and cards every month from family members, who express their gratitude for the great care their loved one experienced while residing at The Pavilions. I am very fortunate to be able to read them. It is the highlight of my day.

Although we try to share these notes, most of you may not get the opportunity to have the pleasure of reading these positive messages. At this time, I want to share excerpts from a letter we recently received from a resident's family that expresses more affirmation and is more meaningful than I would ever hope to convey. When the days are long and difficult, all of the staff at The Pavilions can take confirmation that this is the reason we do what we do in our chosen careers and occupations. This is our mission. It is a testament that we truly make a difference!

Dear Mr. Hanson:

Enclosed is a donation to The Pavilions in honor of my mother, Ruth E. Reeves. Mom passed away in June while a short-time resident of Elm unit. She lived in Evergreen Cottage for many wonderful years when she could not live on her own. The employees there became like family to her and treated her just like one of their own. There are many angels in this world but two of my VERY favorite there are Karen and Mary Jo. When it comes to care and giving they are without equal. I spent many, many an hour there over the years. My mother maintained her apartment. I have seen the kindness and empathy shown to the elderly. It was a wonderful place for my mother to live and thrive - she LOVED it! Her family loved that a safe and comfortable home was being provided for her - close to family and accessible to frequent visits.

All along the way, we were met with wonderful people. I cannot say enough about your incredible therapist who went out of her way to help a 91-year-old be more comfortable in her wheelchair or try to overcome being "hard of hearing" by providing hearing assistance with headphones (evidently that was a TRUE hoot!). Working with the elderly is a calling for special people and you seem to have hired a great deal of them.

I spent many hours by her bedside those last weeks. I was there in the daytime and at night. You cannot imagine - (if you have not spent time there) the feeling of "family" that abounds. The nurses and aides and EVERYONE who I came into contact with were helpful, kind and LOVING to the people under their care. Many a tear, smile and hug were shared over the days of her stay. She died in a lovely room on a sunny day with me, her daughter, by her side. She did it her way with the help of the many "angels" at The Pavilions. Please tell all your employees that they cannot know just how much they are admired for what they do and the kindness they share. You have a MOST WONDERFUL facility.

I can hardly drive by Evergreen (Cottage) without my car heading into the parking lot. It brings a smile to my face to remember all the fun we had while she was there. Please know that we have recommended The Pavilions to friends needing to find a new home for an elderly loved one. You have created a tremendous asset to this community. It is one that you and ALL OF US can be proud of.

Most sincerely,  
Claudette A. Johnson (and family)



## MV-1 LOGS THOUSANDS OF MILES IN SUPPORT OF RESIDENT SERVICES

It's been just over a year that Grand Traverse Pavilions acquired the MV-1 Sport Utility Vehicle. The wheelchair-friendly transport is the only one of its kind in Northern Michigan and the only one in a senior community.

The MV-1 was purchased through generous donations from the Les & Ann Biederman, Bay Area Senior Advocates, Art & Mary Schmuckal Family Foundation, Grand Traverse Pavilions Foundation and numerous individuals.

More than 17,625 miles has been logged on the MV-1 as residents have been driven to medical appointments, field trips, and visits home.

"This is an important vehicle in our fleet," commented Bob Siekman, Director of Environmental Services. "We use the MV-1 five or six days a week. It's been a great resource for short runs and the transportation of single individuals. We no longer have to use a large bus for this purpose. There's an annual cost savings of more than \$34,000 in fuel, maintenance, and labor."

The MV-1 was driven up from Detroit by VPG to Grand Traverse Pavilions. VPG is headquartered in Florida and boasts MV-1 production facilities that are among the most cutting-edge in the world.

Produced in Mishawaka, Indiana, the MV-1 is the first vehicle that's been built in the United States from the ground up to accommodate a passenger-side wheelchair and five other passengers. It is also the first factory-produced vehicle that meets the requirements of the American Disability Act.

The MV-1 comes equipped with a deployable integrated ramp for quick and easy passenger access, and has spacious interior that can accommodate up to six passengers.

Featuring a Ford 4.6 L V8 engine with a Ford electronic 4-speed transmission, the MV-1 can handle whatever the road.

With safety the number one concern of Grand Traverse Pavilions for residents, the MV-1 features standard four-wheel disc anti-lock brakes and electronic stability control.

Resembling a mix of a British-style taxi cab, a Honda Element, and General Motor's last generation minivan, the MV-1 is a smart-looking vehicle, according to Patti DeAgostino, Director of Marketing & Community Relations for The Pavilions.

DeAgostino said it's a rarity to find crossover, sport utility vehicles or minivans employing body-on-frame construction. She said the MV-1 design is purposefully utilitarian.

"We are grateful to our donors who have enabled us to bring the MV-1 to our residents. We also want to acknowledge the support of Area Agency on Aging of Northwest Michigan, the Disability Network Northern Michigan, and The Northwest Michigan Community Action Agency," DeAgostino said.





# MARK YOUR CALENDAR

**Concert On The Lawn**  
**July 18**  
**Harry Goldson and Friends**

**Concert On The Lawn**  
**July 25**  
**Peter, Paul & Mary Remembered**

**Concert On The Lawn**  
**August 1**  
**NMC Community Band**

**Concert On The Lawn**  
**August 8**  
**Grand Traverse Pipes & Drums**

**Concert On The Lawn**  
**August 15**  
**Bay Area Big Band, Chris Bickley  
Director**

**Concert On The Lawn**  
**August 22**  
**Jazz North with Robin Lee Berry**

**Concert On The Lawn**  
**August 29**  
**Dominic Fortuna & Willy Jam**

**Oinkapalooza**  
**Resident/Family Pig Roast**  
**August 28**

**October 5**  
**Generations Gala 13:**  
**Swinging On A Star**  
**The Hagerty Center**

**Volunteer Holiday Luncheon**  
**December 16**

**Jazz D'Vine**  
**January 26**  
**Chateau Chantal**

# D'Vine Affair

Jazz D'Vine was once again a crowd pleaser. A capacity audience recently listened to the music of the Jeff Haas Trio and enjoyed the wine samplings and breathtaking views of Chateau Chantal. Proceeds from this event benefit the Grand Traverse Pavilions Foundation.

